# PAULA PIVATO O'NEILL - INTERIOR DESIGNER

email : <u>pivatointeriors@gmail.com</u> web : <u>www.pivatointeriors.com</u> mobile : +39 348- 362-5178

### CORE QUALIFICATIONS

- Interior Designer with extensive experience in luxury retail, residential and hospitality
- · Leadership and management skills for both small, medium and large projects
- Well-versed in sales techniques and in establishing strong client relations
- Team oriented and solution driven
- · Working knowledge of Auto Cad, Studio IT, Sales Force and office oriented applications
- Bilingual English-Italian, Fluent in French and working knowledge of Spanish

#### **PROFESSIONAL EXPERIENCE**

COMPANIES	
Rome, Italy	<b>PIVATO INTERIORS</b> - www.pivatointeriors.com Interior Design and Staging company owner. <b>Responsibility</b> : Interior design projects including the sourcing, purchasing and coordination of the overall design phases of a project. Home Staging expert.
San Francisco,Ca - USA	<b>COORITALIA</b> Service company in sourcing and purchasing of high quality architectural materials from Europe for Residential and Corporate projects in California and other states. <b>Responsibility:</b> Sales Manager - Project Coordinator and Show-Room Manager for the <i>Architectural Elements Division</i>
Rome, Italy	<b>DESIGN O'NEILL</b> Interior Design company owner for residential and high-end retail projects. <b>Responsibility</b> : Interior designer for Residential, Contract and Hospitality projects. Specialized in high-end jewelry/watchmaker boutiques.
Rome, Italy	FENDI SPA Italian fashion leader in the luxury industry since 1925. Responsibility: Sole designer for their worldwide boutiques in: Kuala Lumpur, Tokyo, Seoul, Singapore, Peking, Shanghai, Hong Kong, Moscow, Johannesburg, Cape Town, Hawaii, Canada and the United States.
Rome, Italy	HDC - Hotel Design Consultants,Srl International design studio for <b>Starwood Hotels</b> based in Rome and Los Angeles. <b>Responsibility :</b> Interior designer for hotel suites in: <i>Hotel Principe di Savoia,</i> Milan, Italy - <i>Westin La Quinta Resort,</i> Marbella, Spain <i>Le Meridien Hotel,</i> Cairo, Egypt - <i>Westin Turnberry Golf Resort,</i> Scotland.
Rome & San Francisco	I.D.E.A Italian Design Associates Business owner - Sales rep for contemporary high-end Italian furniture <b>Responsibility:</b> North American sales and marketing agent for <i>Poltronova,</i> <i>Fasem, Poliform, Poltronova, Elio Palmisano, Rimadesio and Flexform.</i>

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### PROFESSIONAL EXPERIENCE

CLIENTS	
Geneva, Switzerland	<b>PATEK PHILIPPE S.A.</b> - Rue du Rhone 41- Geneva, Switzerland Prestigious Swiss watchmaker company since 1839. <b>Responsibility:</b> Assigned Designer and Project Coordinator for interior renovation of the two story flag-ship store in Geneva, including the Full restoration of the 1839 Historical Room. www.patek.com/en/retail-service/patek-philippe-salons#geneva
Rome, Italy	<ul> <li>HAUSMANN &amp; CO S.r.I Rome Italy</li> <li>Most prestigious watchmaker store in Rome, since 1794.</li> <li>Distributor for: <i>Patek Philippe, Lange &amp; Sohne, Jaeger LeCoultre, Vacheron Constantin, Panerai, Chanel, IWC, Brequet, Rolex and Cartier.</i></li> <li>Responsibility: Sole designer and job site manager for the creation of three boutiques in Rome's historical downtown.</li> <li>Via del Corso 406 - Via dei Condotti 28 - Via del Babuino 63 www.hausmann-co.com/en/shops//</li> </ul>
Rome, Italy	<b>BVLGARI S.p.a.</b> - Rome Italy Italian luxury good company since 1884 with 228 boutiques worldwide. Famous for their jewels, watches, fragrances, accessories, and Luxury hotels & resorts <b>Responsibility:</b> Created the 2007 Christmas worldwide window display.
Palermo, Italy	<b>BARRAJA Srl</b> Palermo, Sicily Oldest jewellers and watchmakers in Palermo, Sicily, since 1716. <b>Responsibility:</b> Sole designer and project manager for the renovation of their 1958 flag-ship boutique
Education	Bachelor degree in Interior Architecture - C.S.I.A. Lugano, Switzerland Sales Agent Diploma - Meschini Institute, Rome, Italy Degree in Interiors and Set Design - Hoetech Academy, Rome, Italy High School Degree - Overseas International School Rome, Italy
Characteristics	Reliable, Flexible, Responsible Creative, Practical and Budget Conscious Team Player, Natural Problem Solver, and Decision-maker
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